

WHY KONECRANES®?



Meet Jeremy Byles.

When Jeremy Byles steps into his uniform for work every day, he's prepared to make an impact. He is a Service Technician based out of Little Rock, Arkansas who came to Konecranes in April of 2019 backed with several years of skilled experience in the crane operations industry. In his previous role, he recollects that he had a clear passion for the job, but when he felt he'd mastered the skill of crane operations, he was ready to transfer his passion to becoming a Technician.

Jeremy knew for quite some time that he wanted to work for Konecranes. He had a good friend who worked for Konecranes as a Technician, and when he observed his friend being called in to perform service tasks on the equipment of his previous employer, that was when he was really compelled to make the transition in his career. "It took me six years to get here," says Jeremy. "I was always calling the branch, sending a follow-up message every few months or so checking on a Service Technician position to open up," says Jeremy. He said a manager at the branch would reassure him that when something opened up, he would let him know. And he stuck to his word. After a few rounds of interviews, Jeremy's determination and patience paid off.

Not only did Jeremy set out to make strides in his career, he knew he wanted to at the company that was the best in its industry, coining Konecranes the "A-team." "One of the things I have noticed about this company is that if you really have a career goal within reason, Konecranes will give you the opportunities and tools to succeed with whatever it is you want to do in your career." One example in particular for Jeremy is that he came to Konecranes with a personal goal to become an instructor for operator training courses. "I always wanted to pursue teaching operator training because I felt like I could relate to the classes so much from my previous experience as a crane operator myself." He says the former Service manager at his branch helped get him on the fast-track to receive the training he needed to become a certified operator trainer just months after starting at Konecranes, bringing a long-time career goal of his to fruition. One of the takeaways Jeremy points out is, as he says, "Some people teach it, but they haven't done it. I'm out in the field, so I teach it *and* I've done it. The classroom can better relate to this sometimes."

In just less than a year at Konecranes, Jeremy is already celebrating some personal milestones that he's hit. "Every time you accomplish something you haven't done before, it's a great feeling," he says. Something suggests he still has a lot ahead of him. He's currently being mentored to transition into an Inspector role, and he has high hopes to make something out of his own expertise in crane operations. For example, one vision that Jeremy would love to bring alive someday is to build his own operator training class. While staying true to the standards of Konecranes, Jeremy believes he has so much to build from his own skills and experience that he could apply to others in a classroom.

One of the greatest things Jeremy says he has valued about working at Konecranes thus far has been the structure. "There is a focus even on those with less experience in the field... to help them and bring them up," he explains. Jeremy describes how affirming it has been, in his experience, to see highly skilled operatives in the field mentor lesser experienced techs. Konecranes invests in its employees, says Jeremy, but people also invest in people.